TOP 3 MARKETING TRENDS TO USE IN YOUR EMAIL CAMPAIGNS



#1 – Nurture over selling

Aggressive email marketing may be hurting your strategy. Instead of hard selling, focus on sending out helpful information so Clients have more reasons to trust you.



#2 – Personalization

Don't make your message feel cold and robotic. Adding a human element makes your audience feel connected. It's all about authenticity. Use site tokens to add their names in your messaging.



#3 – Integrate with social channels

Use email marketing to link to your blogs and social media accounts that may contain relevant images, videos and content. Recognize it as a channel to maximize your business goals.



Adding it all together

Email Subject Line – Get the look. 1992's Brad Pitt from the movie Cool World.

Email Message – Feeling nostalgic.
Yeah, me too. Ever think man, Brad
Pitt was electric in Cool World. His hair
was USDA Grade A Wagu Beef slick.
We have you covered! Use MVRCK's
pomade to get you running cool for
these summer nights. Learn more*

*Integrate your Facebook page demonstrating how to achieve Brad Pitt's hair using the product.

Example <u>https://www.youtube.com/watch?v=2j5GCSmFR4s</u>



Digital Marketing



"Survey Says!" – <u>www.sportclips.com/leadership</u> Digital Support - <u>website.request@sportclips.com</u>

